



Entry Pack

#teissAwards
www.teiss.co.uk/awards

About teissAwards2025

The teissAwards2025 will recognise excellence in cyber and information security, with a particular focus on the contributions of vendors and technologies in relation to the use, development, and deployment of information security in the past 12 months.

The categories within the teissAwards2025 will be assessed by an independent panel of distinguished judges, and the winners will be announced at the teissAwards2024 gala dinner, being held on the 27th February 2025.

The teissAwards2025 are part of a wider portfolio of information security events, which have taken place over the last decade, and represents the largest and most comprehensive cyber security gathering of experts in Europe.

How are the awards organised?

There are 22 Categories within the teissAwards2025, all focused on recognising excellence amongst the information security vendor market.

Who is eligible?

The teissAwards2025 are open to all information security product, service and training providers.

Each Category has defined eligibility criteria and guidance on who should apply.

How can we enter?

For each Category, there are a set of questions you must answer in order to make your submission.

Your organisation is allowed to enter a maximum of three categories.

Where do we enter?

Submission forms must be submitted on our website. Please contact awards@teiss.co.uk if you need any assistance with our website.

Who decides if we've won?

A select panel of industry experts make up our judging panel.

Their details can be seen on the following pages.

They will score all submitted entries that are shortlisted.

How much does it cost to enter?

Entry is free for a limited time.

Book a Table

The teissAwards2025 evening will begin at 6.30pm and commence with a drinks reception, include a three course meal with wine, and be accompanied by a celebrity MC and entertainment. Over 250 attendees will convene for an evening of celebration, as the information security vendors gathers to celebrate the very best in the industry.

VIP Tables

We have two VIP tables available at the teissAwards2025

- Welcome champagne
- Preferential position in the Awards room
- 10 seats for your and your colleagues
- 3 course dinner
- Awards ceremony
- Wine, beer, soft drinks with dinner

VIP Table

£4,495

Standard Tables

- Welcome sparkling wine
- 10 seats for your and your colleagues
- 3 course dinner
- Awards ceremony
- Wine, beer, soft drinks with dinner

Standard Table

£3,995

Individual seats are available at **£499 per seat**, with the standard table package.

The Judges



Thom Langford

Founder
(TL)2 Security

Thom is an industry engaged and sought after information security subject matter expert, speaker, and award-winning security blogger. He is the sole founder of Host Unknown, a loose collective of three infosec luminaries combined to make security education and infotainment films.



Steve Furnell

Professor of Cyber Security
University of Nottingham

Steven is a Professor of Cyber Security at the University of Nottingham. His main research interests are broadly linked to the intersection of human, technological and organisational aspects of cyber security, and has authored over 330 papers in refereed international journals and conference proceedings, as well as various books, chapters, and professional articles.



Paul Watts

Distinguished Analyst
Information Security Forum

Paul is a senior Information Security and Technology professional with over twenty-six years' experience covering vertical markets including Transportation, Banking and Finance, Manufacturing, Retail and Telecommunications both in Europe and the UK. He was named as one of the top 100 global CISOs in the HotTopics.ht "CISO 100 2017" in 2017 and 2020.



Andrea Cullen

CEO & Co-Founder
CAPSLOCK

Andrea has years of industrial experience as a computer programmer and systems analyst working on projects throughout the UK where she has been responsible for the development and implementation of many software systems. She co-authored, developed, and delivered the GCHQ-certified Cyber Security Master's degree at the University of Bradford, and is also the Co-founder and Head of Research & Development at CAPSLOCK.



Danny Dresner

Professor of Cyber Security
University of Manchester

Danny is a respectable Professor of Cyber Security at the University of Manchester and a Fellow of the Institute of Information Security Professionals. Whilst at the NCSC, he created the core of SANS' training for BS 7799, edited national security breaches surveys, and wrote the first standards for source code escrow. He has contributed to books, conferences, and appeared on numerous TV channels including the BBC.



Lisa Ventura
Editor & Founder
Cyber Security Unity

Lisa is a keynote speaker, moderator and panellist, and has taken part in numerous conferences and events, both in-person and virtual. She is often asked to write articles, blogs and press features about cyber security, neurodiversity, mental health issues and more.



Edd Hardy
SVP Cyber Security
AlixPartners

Edd is a highly experienced consultant assisting organisations, investors and C-suite to manage cyber risk and foster growth. Some of his previous roles include a pentester, ISO27001 Auditor, QSA, Risk Analyst, and advisor.



David Cartwright
CISO
Santander International

Dave has been based in Jersey since 2009, and is presently head of IT security for an international bank. He is the co-founder and chairman of the Jersey Charitable Skills Pool; deputy chairman of the Channel Islands Information Security Forum; a committee member of the Jersey branch of the BCS; and the Digital Committee of the Jersey Chamber of Commerce.



Ed Tucker
CyberSecurity CTO
Telefonica Tech

Ed is a recognised expert, with a rich history of creating high performance teams, world class capabilities, driving business resilience and confidence. He is a pragmatic, yet passionate individual with a demonstrable record of defining and executing transformational change into businesses of varying maturities.



Tiago Rosado
Chief Information Security
Officer
Asite

Tiago is a seasoned strategic thinker and tactical implementer with more than 25 years of experience in Information/Cyber Security in EMEA, APAC and the Americas with a positive and motivational posture. He has a holistic perspective on security, always as vendor-agnostic as possible aiming to achieve a highly secure environment that would be, by default, compliant with any known standard and/or frameworks – NIST, PCI-DSS, ISO 27001, HIPAA, UK Cyber Essentials, OWASP, Cloud Security Alliance, CIS, MITRE ATT&CK and others.



Paul Holland
Head of Information Security
Research
**Information Security Forum
(ISF)**

Paul has around 15 years security experience and 23 years in IT with security always a key feature. He has worked with companies of all sizes and sectors helping with IT security, network security, cyber and information security issues.

Paul has a drive and passion around awareness, training, security behaviours and security culture; and enjoys evangelising security at all levels.



Jonathan Craven
Global Privacy Operations
Lead
iRhythm Technologies Ltd

After first training as a psychologist, Jonathan has spent most of his career working in the 'Holy Trinity' of public sector employers – local authority, NHS and the police service – in privacy, data protection and information governance. Throughout that time, he has led organisational change to raise awareness, improve training, and promote better governance and security processes and behaviours. He is currently the Privacy and Compliance Lead for the UK for iRhythm Technologies Ltd, a US-based healthcare tech company, leading on privacy strategy and compliance process implementation, as well as championing the "Digital First" approach.



Dom Lucas
Head of Security
**British International
Investment**

Dom is a security leader with over 25 years professional experience, working across a range of public and private sector organisations, leading others to success. He has worked for numerous large firms including, Barclays, Allen & Overy, Clifford Chance and also Financial Conduct Authority in the field of Information and Cyber Security. He is currently Head of Security at British International Investment. Dom is passionate as to the discipline and has been a leading participant in the development of information sharing across the domain. Outside of work, Dom is a keen supporter of non-professional Theatre, having performed in, stage managed and directed seven theatrical shows over the past 15 months.



Keil Hubert
Associate Principal, Security
Human Risk Management
OCC

Keil Hubert is the head of Security Training and Awareness for OCC, the world's largest equity derivatives clearing organization, headquartered in Chicago, Illinois. Prior to joining OCC, Keil has been a U.S. Army medical IT officer, a U.S.A.F. Cyberspace Operations officer, a small businessman, an author, and several different variations of commercial sector IT consultant. Keil deconstructed a cybersecurity breach in his presentation at TEISS 2014, and has served as Business Reporter's resident U.S. 'blogger since 2012. His books on applied leadership, business culture, and talent management are available on Amazon.com. Keil is based out of Dallas, Texas.



**Daniela Almeida
Lourenço**
Chief Information
Security Officer
Tinka

Daniela Lourenço is currently the Business Information Security Officer for CarNext. In this role, she bridges the gap between business needs and security requirements, by translating the security roadmap to an organization-wide project.

Daniela holds a Master's Degree in Communication & Cultural Studies and an Executive Master's Degree in Cybersecurity. With multinational experience in Compliance and Information Security, her ultimate objective is to embed Information Security in the organisation's model and culture as an inherent feature, understood by everyone throughout a supply chain.



Cameron Brown
Director, Cyber Security
Deloitte UK

Cam is a cyber defense advisor and information security strategist who has worked for the United Nations, governments and law enforcement agencies, as well as leading multinational corporations. He has collaborated on multi-taskforce investigations and factfinding missions on a global scale. Cam practices in the area of Risk Advisory in Europe with focus on Information Security, Cyber Governance, Security Intelligence, Adversary Profiling, Active Defense, Vulnerability Identification, Data Protection & Privacy (GDPR, Data Transfers and Controls, LEDP, ePrivacy, Standard Contractual Clauses, Data Protection Act) and Countermeasures to Insider Threats. Cam is also an author and contributor to books and articles on many aspects of cybercrime, data risk and information security, as well as a regular speaker on the subject at international conferences and seminars. He has led commentary on cybersecurity and cyberwarfare in the Financial Times, Forbes Special Reports, The Telegraph, Raconteur Reports, SC Magazine, IDG Connect, CSO Online, Computer Business Review, International Business Times, amongst others.



Stuart Frost
Head of Enterprise Security
and Risk Management
Department for Work and
Pensions (DWP)

Stuart Frost, BEM, is head of Enterprise Security and Risk Management within the UK Government. A vastly experienced, highly certified Security and Governance, Risk & Compliance (GRC) professional with extensive sector knowledge and significant experience of delivering successful risk-based security programmes, across large scale, multi-disciplined and geographically dispersed organisations. He is also a leading voice on managing risks faced by the burgeoning use of interconnected supply chains. An accomplished speaker, he has taken part in events across the UK, Europe, USA and Asia.

Stuart has won multiple industry global awards for his work in the GRC space and is adept at integrating all security disciplines to enable a holistic approach in support of business objectives. He was named as one of the UK's top 50 Tech Leaders and a top 30 Transformational Change Leader in May 2024 for his role in driving innovation and change across the security sector.

He was awarded the British Empire Medal (BEM) in 2017 for his services to the local community and in 2023 was also the proud recipient of the Coronation medal in recognition of his security input to the Coronation of King Charles III.

Award Categories



We are excited to announce that the following **22 Awards** are all now accepting submissions from prospective teissAwards2025 winners:

1. Best Cloud Security Solution
2. Best Email Security Solution
3. Best Incident Response Solution
4. Best Endpoint Protection Solution
5. Best Mobile Security Solution
6. Best AI and ML Security Solution
7. Best Threat Intelligence Technology
8. Best Vulnerability Management Solution
9. Best Cyber Security Training or Awareness Product or Service
10. Best Penetration Testing Product or Service
11. Best IoT Security Solution
12. Best Security Compliance Product
13. Cyber-Security New Launch Product of the Year
14. Cyber Start-up Company of the Year
15. Cyber-security Evangelist of the Year
16. Best Ransomware Protection Solution
17. Best Network Security Solution
18. Best Zero Trust Security Solution
19. Best Security Operations Automation Solution
20. Cyber-security Company of the Year (Enterprise)
21. Cyber-security Company of the Year (Small and Medium-sized Enterprises)
22. Cyber-security Marketing Team of the Year

1

Best Cloud Security Solution

Eligibility criteria

The entrant must be an organisation that offers a cloud security solution that mitigates risks associated with the protection of information and applications in the cloud environment.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your email security solution in simple, non-technical language.
- How effective are your solution's vulnerability management and malware detection capabilities, and how easy are they to improve upon?
- What integration possibilities does your solution provide, and how intuitive and easy to navigate is the interface?
- Why do you consider your solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

2

Best Email Security Solution

Eligibility criteria

The entrant must be an email security vendor who offers a solution that safeguards the privacy of email messages by filtering against spam, malware and other malicious emails, while providing integrated protection against sophisticated email attacks.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your email security solution in simple, non-technical language.
- How does your solution safeguard the privacy of email messages while detecting spam and other malicious web-based content?
- In addition to anti-spam and email encryption capabilities, what other features does your solution offer?
- Why do you consider your solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best Incident Response Solution

Eligibility criteria

The entrant must be an incident response provider with a service or software that provides users with the tools to identify and respond to security breaches, as well as reporting and analysing incident data.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your incident response solution in simple, non-technical language.
- How does your solution detect, track and manage incidents effectively? Does it integrate well with other threat intelligence sources for real-time visibility of the threat and vulnerability landscape?
- How does it leverage advanced reporting and incident data analytics capabilities to provide actionable insights? Does it use any orchestration and automation capabilities to improve quality of analysis or support compliance regulation?
- Why do you consider your incident response solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best Endpoint Protection Solution

Eligibility criteria

The entrant must be a provider whose solution continuously analyses endpoints to detect and respond to potential threats in real time.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your detection solution in simple, non-technical language.
- How does your solution provide real-time continuous visibility on endpoints? What endpoint protection suite capabilities does your solution provide to detect and respond to potential threats? To what extent are these capabilities automated?
- Does your solution offer multiple response capabilities? What other optional managed services does your solution provide?
- Why do you consider your detection solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best Mobile Security Solution

Eligibility criteria

The entrant must be an organisation that offers a mobile security solution that mitigates cyber-risk and threats associated with the protection of corporate data and applications on mobile devices.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your mobile security solution in simple, non-technical language.
- Describe how your solution provides robust cyber-protection against multiple attack vectors including device, application, network and operating system compromises. How does your solution balance users' privacy vis-à-vis full visibility into risk levels of remote workforce?
- What integration possibilities does your solution provide, such as real-time AI-powered risk assessments? How do these impact business productivity?
- Why do you consider your solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best AI and ML Security Solution

Eligibility criteria

The entrant must have an existing or new AI- and ML-driven solution aimed at detecting, preventing or resolving current cyber-threats.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your AI- and ML-powered solution in simple, non-technical language.
- How does it proactively detect, block and remediate cyber-threats? How does it save analysts' time and foster critical decision-making in real time?
- Does it have continuous self-learning and cognitive capabilities that adapt to the evolving threat landscape?
- Why do you consider your AI- and ML-powered solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best Threat Intelligence Technology

Eligibility criteria

The entrant must be a threat intelligence technology supplier whose solution or product provides organisations with timely intelligence on the latest cyber-threats affecting their IT infrastructure, as well as techniques to combat these threats.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your cyber-threat intelligence technology in simple, non-technical language.
- How does it provide information on emerging threats and vulnerabilities? Does it outline remediation practices for common and emerging threats?
- What integration possibilities does your threat intelligence technology provide? Is its interface-intuitive and user-friendly? How does it analyse anomalies on different types of networks and devices?
- Why do you consider your cyber-threat intelligence technology the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best Vulnerability Management Solution

Eligibility criteria

The entrant must be a vulnerability management provider whose solution helps organisations identify and manage vulnerabilities associated with system configurations, patches and other information security challenges.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your vulnerability management solution in simple, non-technical language.
- How does it deliver continuous scanning facilities capable of unearthing hidden vulnerabilities? Are there options to conduct compliance-specific scans and reports?
- What integration possibilities does it offer? How is the user interface designed to be easy to navigate?
- Why do you consider your vulnerability management solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best Cyber Security Training or Awareness Product or Service

Eligibility criteria

The entrant must be a security awareness training specialist offering ready-to-use security training and awareness campaigns to better equip organisations against real-world cyber-threats.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your cyber-security training and awareness product or service in simple, non-technical language.
- How does it better manage and resolve the challenges associated with social engineering, spear phishing and ransomware attacks? How have you leveraged behavioural science in delivering simulated phishing attacks and policies?
- How does your product or service help organisations save time and reduce cost compliance initiatives? Does it offer analytics and reporting capabilities for better decision-making?
- Why do you consider your cyber-security training and awareness product or service the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best Penetration Testing Product or Service

Eligibility criteria

The entrant must be a penetration testing services provider or software vendor that helps organisations detect exploitable vulnerabilities within their IT systems, networks and applications through simulated cyber-attacks.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your penetration testing product or service in simple, non-technical language.
- What are the different types of penetration testing you perform? Do you use any open-source intelligence (OSINT) tools? How do you prove your trustworthiness?
- Do you document and report exploitable vulnerabilities to clients? What assistance do you offer to remediate potential vulnerabilities?
- Why do you consider your penetration testing product or service the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best IoT Security Solution

Eligibility criteria

The entrant must be an organisation that offers an IoT security solution which protects IoT devices from unwanted access, manipulations and vulnerabilities resulting in data loss, software corruption or commands override.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your IoT security solution in simple, non-technical language.
- Describe how your solution accurately identifies and mitigates risks and vulnerabilities associated with managed and unmanaged IoT devices.
- How does your solution automate and enforce Zero Trust policies and prevent unauthorised access and lateral movement?
- Why do you consider your solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best Security Compliance Product

Eligibility criteria

The entrant must be a security compliance vendor whose product enables organisations to manage their security processes, systems and policies to identify areas of compliance and non-compliance.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your security compliance product in simple, non-technical language.
- Does your product come with updated or predefined templates for security frameworks in order to make compliance/non-compliance easier for analysts to determine? Are there automated integration capabilities for gathering and documenting security compliance evidence?
- Does your product provide any risk mitigation insights or generate reports using pre-mapped templates?
- Why do you consider your security compliance product the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

13 Cyber-Security New Launch Product of the Year

Eligibility criteria

The entrant must be a security vendor with a new product or service focused on protecting organisations' networks, systems and applications from threats. The product or service must have been launched after 1 July 2023.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your innovative product or service in simple, non-technical language.
- How has your new product or service helped organisations effectively build cyber-resilience while addressing the challenges of the ever-changing threat landscape?
- How have users rated and reviewed your product or service? Is it simple to use and cost-effective?
- Why do you consider your innovative product or service a game-changer?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

14 Cyber Start-up Company of the Year

Eligibility criteria

A company less than three years old who wishes to gain credibility, build industry connections, and establish itself as a rising star.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Describe your product or solution, how it is innovative and what it brings to the cyber-security market.
- Explain your company growth over the past three years. Have you undergone any rigorous independent security tests? How have you scored?
- What have you done as a company to bolster innovation and research and development of your product portfolio? How have you consistently measured customer satisfaction with your solution?
- Why do you consider your company the best start-up this year?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Cyber-security Evangelist of the Year

Eligibility criteria

The entrant must be a security evangelist recognised by their peers and industry practitioners as facilitating change and transformation through storytelling that enable growth and evolution.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Briefly describe your professional accomplishments and how you have leveraged your skills to drive meaningful societal and industry change.
- What initiatives have you taken to educate and share ideas on security matters, specifically by bridging the gap between the “haves” and the “have nots” in cyber-security, through presentations, webinars, blogs or engaging discussions across other mediums?
- What leadership and customer-centric qualities have made you stand out from others in the past 12 months?
- Explain other qualities and initiatives that make you a force for change.
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Best Ransomware Protection Solution

Eligibility criteria

The entrant must be an organisation which offers a ransomware protection that assesses and mitigates ransomware risks while aiding enterprises’ understanding of their ransomware response capabilities.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your ransomware protection solution in simple, non-technical language.
- Describe how your solution recognises and actions pre-ransomware deployment strategies to protect enterprises against multi-faceted ransomware campaigns.
- Describe your solution’s unique capabilities, specifically designed to reduce the impact of ransomware events.
- Why do you consider your solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

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Best Network Security Solution

Eligibility criteria

The entrant must be an organisation which offers a network security solution that defends all forms of information from cyber-attacks, unauthorised access and data loss.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your network security solution in simple, non-technical language.
- Describe how your solution safeguards enterprises from losses resulting from data breaches while reducing overhead expenses.
- Explain how your solution contributes towards enterprises' seamless business operations through reliable access and network performance.
- Why do you consider your solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

18

Best Zero Trust Security Solution

Eligibility criteria

The entrant must be an organisation who leverages Zero Trust principles to help enterprises reduce their attack surface.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your Zero Trust security solution in simple, non-technical language.
- Describe your solution's continuous verification capability and how it evaluates and authorises everyday access requests in real-time.
- Explain how your solution uses micro-segmentation and multifactor authentication to minimise the impact of a breach and prevent credential theft respectively.
- Why do you consider your solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

10 Best Security Operations Automation Solution

Eligibility criteria

The entrant must be an organisation who leverages a programmatic security automation solution to detect threats, analyse, group and prioritise alerts to accelerate investigation, and enforces pre-defined actions to contain and remediate issues.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your security automation solution in simple, non-technical language.
- Describe how your solution detects, investigates and responds to threats in real-time while eliminating the risk of human errors.
- Explain how your solution integrates with other security assets including firewalls, endpoint products, sandboxes and directory services. What are some of the standardised actions your solution takes?
- Why do you consider your solution the best on the market in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

20 Cyber-security Company of the Year (Enterprise)

Eligibility criteria

Entrant must be a cyber-security company with a demonstrable history of offering enterprise-level innovative and comprehensive cyber-security solutions with a significant growth in adoption, client base or product/service effectiveness over the past 12 months

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your cyber-security specialisation – network, endpoint, application or cloud security – in simple, non-technical language. What solutions or services are you primarily known for and what makes these unique on the market?
- Describe your company growth over the past 12 months. Have you undergone any rigorous independent security tests? How have you scored?
- What have you done as a company to bolster innovation and research and development of your product portfolio? How have you consistently measured customer satisfaction with your solution?
- Why do you consider your company the best this year?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Cyber-security Company of the Year (Small and Medium-sized Enterprises)

Eligibility criteria

Entrant must be a cyber-security company with a demonstrable history of offering innovative and comprehensive cyber-security solutions for small and medium-sized enterprises (SMEs) with a significant growth in adoption, client base or product/service effectiveness over 12 months.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

- Explain your cyber-security specialisation – network, endpoint, application or cloud security – in simple, non-technical language. What solutions or services are you primarily known for and what makes these unique on the market?
- Describe your company growth over the past 12 months. Have you undergone any rigorous independent security tests? How have you scored?
- What have you done as a company to bolster innovation and research and development of your product portfolio? How have you consistently measured customer satisfaction with your solution?
- Why do you consider your company the best this year?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Cyber-security Marketing Team of the Year

Eligibility criteria

The entrant must be a cyber-security marketing team who sells cyber-security products and services directly or through channel partners to drive business growth and revenue.

How to enter

Submissions must be no longer than **150 words** on each of the following questions:

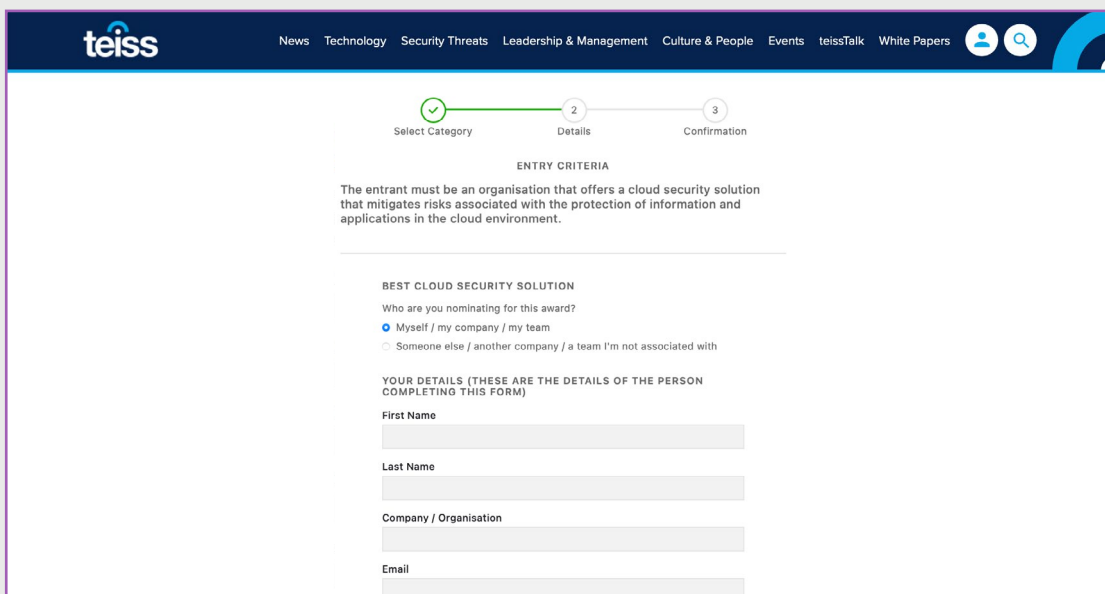
- Briefly describe your marketing team's accomplishments in the past year.
- What initiatives has this marketing team taken to drive revenue and business growth?
- How has this marketing team successfully built trust and credibility with clients?
- What other qualities and initiatives have made your marketing team stand out from others in the past 12 months?
- Please list any supporting materials you will be attaching along with this award entry for the judges to consider.

Entering teissAwards2024

Step 1: Writing your entry

Visit www.teiss.co.uk/awards and hit "Enter."

The person completing the entry should complete this form (they may not be the person and organisation being entered).



teiss

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1 Select Category 2 Details 3 Confirmation

ENTRY CRITERIA

The entrant must be an organisation that offers a cloud security solution that mitigates risks associated with the protection of information and applications in the cloud environment.

BEST CLOUD SECURITY SOLUTION

Who are you nominating for this award?

Myself / my company / my team

Someone else / another company / a team I'm not associated with

YOUR DETAILS (THESE ARE THE DETAILS OF THE PERSON COMPLETING THIS FORM)

First Name

Last Name

Company / Organisation

Email

Step 2: Next steps

We will contact you regarding the next steps in your entry. All submissions are reviewed and clarification of some details may be sought prior to judging. We will also be in contact later in the year to confirm whether your entry has made the shortlist.

Should you need any assistance, or have any questions, email awards@teiss.co.uk

To find out more about
teissAwards2025, please contact:

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